



Partner Success Story

Delivering Resilient Multi-Site Connectivity
Across Canada

Multi-Carrier Diversity | Single Managed Platform | Wireless Resilience

About Revolve Technologies

Revolve Technologies is a telecom procurement specialist serving businesses across North America. We act as a central source for all things telecom, helping clients cut through the complexity of telecom decisions by assessing their needs and connecting them with the right solutions. Our services cover everything from internet and phone systems to mobile, data centers, call centers, and professional services.

What sets us apart is that we don't just make a recommendation and walk away. We layer in ongoing support to ensure the solution continues to work for the business long after it's been deployed. We're also fully certified across major platforms, so when it comes to implementation, we know the technology as well as we know the market.



Our Partnership

Revolve and TERAGO have been working together since 2019. Over the years, the relationship has become a natural fit for customers with multi-site or diverse requirements, situations where a single solution just won't cut it, and for multiple services that need to come together seamlessly under one umbrella. That's where the combination of what Revolve brings to the table and what TERAGO delivers really shines.

If we had to describe the partnership in a few words? It's the ideal example of how we like to work with our vendors, transparently, and as peers. There's no traditional vendor-customer dynamic here. It's a genuine collaboration built on mutual respect, and that makes all the difference when you're trying to do right by a customer.

CUSTOMER STORY #1

Distribution & Logistics

40+ Sites | Canada



THE CHALLENGE

Rapid expansion to 40+ locations, including remote sites where traditional infrastructure could not meet aggressive deployment timelines.



THE SOLUTION

Revolve engaged TERAGO early to provide fast, scalable connectivity using wireless infrastructure, capable of reaching locations traditional providers couldn't service quickly.



THE RESULT

Sites were connected in weeks instead of months, enabling uninterrupted growth.

40+

Sites Connected

The solution has proven to be remarkably resilient. **Six years later**, this customer is still with us, and the reason is straightforward: the links have been so stable and reliable that there's simply been **no reason to change anything**. That's about as strong an endorsement as you can get.

CUSTOMER STORY #2

TERAGO x REVOLVE TECHNOLOGIES

Food Services Distribution

Multi-Location | Canada

THE CHALLENGE

Limited visibility into existing network services and backup capabilities created operational risk across a nationwide distribution network.

THE SOLUTION

Revolve assessed & optimized the environment while TERAGO deployed wireless diversity and resilient backup connectivity.

THE RESULT

Improved network visibility, stronger business continuity, and a transition toward a single managed TERAGO platform for nationwide connectivity.



TERAGO has allowed us to focus on what we do best, advising our customers and managing their procurement. With a 24/7 NOC and true carrier diversity behind us, we have full confidence that the network layer is covered. That peace of mind is what makes the partnership so valuable.



Philip Passudetti

CEO | Revolve Technologies